## CIM Virtual Population

 an introduction
## What is the CIM Virtual Population (VP) ?

1. The best possible sociodemographic description of Belgian population
2. Extended with (media) device possession and useage categories
3. Based on the best and most solid available sources

## What is it used for ?

1. To define universes for different CIM studies in a consistent manner
2. To give research institutes the best possible Golden Standard 12+
3. To validate other VP's already used by research partners, e.g. in Out-of-Home
4. To offer research partners a ready made \& transparant 'receiver' database, egg. to combine Classic TV and Online Video data

## What is its structure?

## The VP is a database with >11 Mio lines that all contain the following variables

| Individual Sociodemos | Household Sociodemos | Location | Household possession (HHp) | Personal Use (PU) | Personal Frequency (PFr) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gender | Household size | Municipality | HHp \# TV |  | PFr TV Viewing |
| Age | \# Children | Arrondissement | HHp \# Smart TV |  | PFr Smart TV Viewing |
| Education* | Age Category Children | Province | HHp PC | PU PC | PFr Radio Listening |
| Professional active (or not) | Social Group | Nielsen | HHp Laptop | PU Laptop | PFr Internet Use |
| Profession (current or last) |  | CIM Habitat | HHp Tablet | PU Tablet |  |
| MS (main shopper) |  | CIM Inhabitant | HHp Smartphone | PU Smartphone |  |
| MRR (main resp. for revenues) |  |  | HHp Other mobile | PU Other Mobile |  |
| Belgian (or not) |  |  | HHp Landline | PU Landline |  |
| CIM language ( $\mathrm{NI}, \mathrm{Fr}$ ) |  |  | HHp Portable Game Console | PU Portable Game Console |  |
|  |  |  | HHp Other Game Console | PU Other Game Console |  |
|  |  |  |  | PU PC/Laptop last 30d Home |  |
|  |  |  |  | PU PC/Laptop last 30d Work/ | School |
|  |  |  |  | PU Tablet last 30d |  |
|  |  |  |  | PU Smartphone last 30d |  |
|  |  |  |  | Visit Belgian Sites last 30D |  |

## What are the sources?

The source information differs between variables

| Individual Sociodemos | Household Sociodemos | Location | Household possession (HHp) | Personal Use (PU) | Personal Frequency (PFr) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gender | Household size | Municipality | HHp \# TV | PU PC | PFr TV Viewing |
| Age | \# Children | Arrondissement | HHp PC | PU Laptop | PFr Radio Listening |
| Education | Age Category Children | Province | HHp Laptop | PU Tablet | PFr Internet Use |
| Professional active (or not) | Social Group | Nielsen | HHp Tablet | PU Smartphone |  |
| Profession (current or last) |  | CIM Habitat | HHp Smartphone | PU Other Mobile |  |
| MS (main shopper) |  | CIM Inhabitant | HHp Other mobile | PU Landline |  |
| MRR (main resp. for revenues) |  |  | HHp Landline | PU Portable Game Console |  |
| Belgian (or not) |  |  | HHp Portable Game Console | PU Other Game Console |  |
| CIM language ( $\mathrm{NI}, \mathrm{Fr}$ ) |  |  | HHp Other Game Console |  |  |
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|  |  |  |  | PU Tablet last 30d |  |
|  |  |  |  | PU Smartphone last 30d |  |
|  |  |  |  | Visit Belgian Sites last 30D |  |
| Sources |  |  |  |  |  |
| Fgov - Structure of Population | CIM 40k (Radio + Press + | Establishment S | urvey) |  |  |
| Fgov - Workforce Survey | CIM 6K (Establishment Su | urvey) |  |  |  |

## What are the periods of the sources? (VP 2021)

| Source | Period |
| :--- | :--- |
| Fgov | Population on 01 January 2020 |
| CIM Radio | From May 2019 - April 2020 |
| CIM Press | From June 2019 - May 2020 |
| CIM Establishment Survey | From October 2018 - September 2019 |

## Where can I find it ?

The sociodemographic description (the Golden Standard) is available on CIM.be https://www.cim.be/nl/golden-standard https://www.cim.be/fr/golden-standard

Currently, media device and useage data are for internal CIM purposes only (but subscribers will find the source information in the Establishment Survey)

## Is this database correct ?

- If you mean: is this an exact photo of the Belgian population, NO No public authority or private enterprise has all of these data
- Variables are modelled and combined using the best available data, like the full gov data as publicly released (= aggregated reports) or the best possible combination of CIM data

Individual lines may therefore not completely exist as such, that's why it is called a VIRTUAL population

But YES, aggregated results give a fair insight in the Belgian population

## How is the Virtual Population made?

If you really want to know, you will enjoy the next 15 slides!

They explain the 7 steps in the creation of the Virtual Population.

1. Hard socio-demographical variables
2. Creation of households
3. Soft socio-demographical variables
4. Household possession and personal use of devices
5. Personal use of media
6. Optimisations
7. Validation

## Sources

- Hard variables : fgov
- Fgov Structure of population : Age x Gender x Municipality (581) x HH size (5)
- Fgov Workforce survey : Active or not, Bachelor/Master/Others
- Soft variables : CIM
- Aggregate all CIM field studies ( 6 K ES +10 K Press +24 K Radio $=40 \mathrm{~K}$, reweighted)
- Reproduce in the VP the distribution of the variables (40k), in the best possible way


## 1. Creation of the VP with hard variables (gov)

- Establish the number of persons on 1st January for
- Age (0-110) x Gender (2) x Municipality (581) x HH size (5)
- Creation of 11.431.406 persons to represent each of these crosses
- In the dbase, 1 line = 1 person with variables :
- Age, Gender, Municipality and HH size
- Arrondissement, Province, Nielsen, CIM Habitat, CIM Inhabitant


## 2. Household creation

- Need to add the family level :
- Technical help to create some variables such as Social Groups
- Important for the description of the TV universe
- Logical constraint for the devices (see later)
- Reproduction, in the VP, of the household structures observed in 40k
- By municipality
- By household size
- Taking into account of the profile combinations Age x Gender observed in the 40k households.


## 3. Creation of soft variables by prediction

## Step 1 Selection of the best predictors already existing in the VP

Perform regression analysis of these variables in 40 k (= determine their impact)

## Step 2 Calculation of quotas for the 3-4 best predictors

Reproduce exactly in the VP the cross-distributions observed in 40k

## Step 3 Calculation of probabilities

Determine cross probabilities of the new variable with the 3-4 predictors that follow = take also into account of some additional good predictors, as much as possible

## Step 4 Creation of missing individual variables

Respect of remaining quotas
Random selection of a modality of the new variable on the basis of probabilities obtained in step 3
Step 5 Creation of missing household variables (same value for each member of a family)
Constitution of household quotas and random selection of a modality on the basis of probabilities, the difference being that the probability is the average of the probabilities of the individual members

## Fictive example (education)

|  | Step 2 | Quotas (best predictors) |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Education | M 12-17 | M $18-24$ | M 25-34 | W 75+ |  |
| Primary | 10 | 5 | $\mathbf{5}$ | 14 |  |
| Secondary | 10 | 15 | $\mathbf{1 8}$ | 10 |  |
| University | 10 | 10 | $\mathbf{7}$ | 6 |  |

Imagine that age and gender are the best predictors.
Then, we will reproduce exactly the distribution of the education observed in 40 k for each profile age * gender.
In the example: Man 12-17 = 1/3 Primary, 1/3 Secondary, 1/3 University observed in 40 k => 10-10-10 in the VP (if 30 Men 12-17)

## Fictive example (education)

| Education | Step 2 | Quotas (best predictors) |  |  | Step 3 Probabilities (good predictors) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | M 12-17 | M 18-24 | M 25-34 | .. W 75+ | HH1 | HH2 | HH3 | HH4 | HH5+ |
| Primary | 10 | 5 | 5 | 14 | 10\% | 10\% | 20\% | 30\% | 30\% |
| Secondary | 10 | 15 | 18 | 10 | 50\% | 40\% | 40\% | 20\% | 50\% |
| University | 10 | 10 | 7 | 6 | 40\% | 50\% | 40\% | 50\% | 20\% |

Imagine that household size is a good predictor (but not one of the best).
Then, we will reproduce, as good as possible, the distribution of the education observed in 40 k per HH size

In the example: $\mathrm{HH} 3=1 / 5$ Primary, $2 / 5$ Secondary, $2 / 5$ University observed in 40k
=> we will come the best possible closer to 6-12-12

## Fictive example (education)

| Education | Step 2 | Quotas (best predictors) |  |  |  | Step 3 Probabilities (good predictors) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | M 12-17 | M 18-24 | M 25-34 | ... | W 75+ | HH1 | HH2 | HH3 | HH4 | HH5+ |
| Primary | 10 | 5 | 5 |  | 14 | 10\% | 10\% | 20\% | 30\% | 30\% |
| Secondary | 10 | 15 | 18 |  | 10 | 50\% | 40\% | 40\% | 20\% | 50\% |
| University | 10 | 10 | 7 |  | 6 | 40\% | 50\% | 40\% | 50\% | 20\% |


|  |  |  |
| :--- | :--- | :--- |
| P1 : Man 25-34 HH3 |  |  |
|  | Primary | 5 |
|  | Secondary | 18 |
|  | University | 7 |


| Primary | 0,2 |  |
| :--- | :--- | :--- |
| Secondary | 0,4 |  |
| University | 0,4 | v |

For the first man 25-34 in HH3 (selected randomly), the education level is randomly selected according the probabilities 20\%-40\%-40\% obtained in step 3

Hence, we decrease by 1 the number of men with university education, aged $25-34$ category ( $7 \rightarrow 6$ )

## 3. Soft variables - Socio-Demographic

- Creation of the variables Education, Profession, Professional Status, MS, MRI, CIM Language, Children (<15 years) and Social Groups
- Use of reweighted 40k as reference
- Extra-primary constraints :
> At least one MS and one MRI by household
$>$ If only one $12+$ in the household $\rightarrow$ systematically MS and MRI
$>$ Maximum 2 MRI by household
$>$ If a household contains 2 MRI , they are both either active or inactive
$>$ Respect of quotas established in step 2, as much as possible
- Social Groups are calculated according to education and profession of the MRI


## 4. Devices

- From here, use of 6 k from ES re-weighted as reference
- Creation of the variables TV, Smartphone, PC, Laptop, Tablet, Console, Portable Console, Other Mobile, Landline in terms of :
- Household possession first
- Personal use second
- Personal use on internet the last 30 days third (except other mobile and landline)
+ distinction between PC/Laptop home and work
- Constraint : avoid inconsistencies (e.g. possession smartphone $=0$ and Use of smartphone $=1$ )


## 5. Use of TV/Internet/Radio

- Creation of the variables :
$>$ Frequency of TV viewing (\# days/week)
$>$ Frequency of internet use (\# days/week)
$>$ Visit of Belgian sites the last 30 days
$>$ Frequency of radio listening (\# days/week)
- Use of reweighted 6k from Establishment Survey as reference


## 6. Optimizations

- Control of the distributions of the PREDICTORS variables in VP and 40k Check if the distributions are very well reproduced.
- Control of the distributions of the OTHERS variables in VP and 40k Check if the divergences are not too important.

Solution : if absolute and relative deviations are too large, the corresponding variable is included either in quotas or in probabilities (if possible)

## - Example : Nielsen and Landline possession (before optimization)

|  |  | VP |  |  | 6k reweighted |  |  | Difference |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | HH Landline Yes | HH Landline No | Total | HH Landline Yes | HH Landline No | Total | HH Landline Yes | HH Landline No | Total |
| Nielsen | Nielsen 1 | 15,3\% | 8,6\% | 24,0\% | 15,7\% | 8,3\% | 24,0\% | -0,4\% | 0,4\% | 0,0\% |
|  | Nielsen 2 | 20,4\% | 11,6\% | 32,0\% | 21,0\% | 11,0\% | 32,0\% | -0,6\% | 0,6\% | 0,0\% |
|  | Nielsen 3 | 7,2\% | 4,9\% | 12,1\% | 5,9\% | 6,2\% | 12,1\% | 1,3\% | -1,3\% | 0,0\% |
|  | Nielsen 4 | 9,5\% | 5,8\% | 15,3\% | 9,8\% | 5,5\% | 15,3\% | -0,3\% | 0,3\% | 0,0\% |
|  | Nielsen 5 | 10,2\% | 6,3\% | 16,5\% | 10,3\% | 6,2\% | 16,5\% | -0,1\% | 0,1\% | 0,0\% |

- After optimization

|  |  | VP |  |  | 6k reweighted |  |  | Difference |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | HH Landline Yes | HH Landline No | Total | HH Landline Yes | HH Landline No | Total | HH Landline Yes | HH Landline No | Total |
| Nielsen | Nielsen 1 | 15,7\% | 8,3\% | 24,0\% | 15,7\% | 8,3\% | 24,0\% | 0,0\% | 0,1\% | 0,0\% |
|  | Nielsen 2 | 21,0\% | 11,0\% | 32,0\% | 21,0\% | 11,0\% | 32,0\% | 0,0\% | 0,0\% | 0,0\% |
|  | Nielsen 3 | 6,1\% | 6,1\% | 12,1\% | 5,9\% | 6,2\% | 12,1\% | 0,1\% | -0,1\% | 0,0\% |
|  | Nielsen 4 | 9,6\% | 5,7\% | 15,3\% | 9,8\% | 5,5\% | 15,3\% | -0,2\% | 0,2\% | 0,0\% |
|  | Nielsen 5 | 10,3\% | 6,3\% | 16,5\% | 10,3\% | 6,2\% | 16,5\% | -0,1\% | 0,1\% | 0,0\% |

## Limitations

It's important to keep in mind that :

- We cannot take into account of all predictors in quotas
- Consequently, some important predictors are used in probabilities
- The cross-distribution of a good predictor with the new variable may be different in the VP than the one observed in 40k

